

REFERENCE N°: EUMM-24-9106

Provision of Motor Insurance Services for the EUMM Georgia Fleet

CLARIFICATION NOTE N° 2

With reference to the above-mentioned tender procedure, please find below questions raised by prospective bidders and corresponding answers given by the EUMM

| N° | Question | Answer |
|----|---|--|
| 1 | Please, provide full list of insured vehicles including the Type (e.g. Armoured, Soft Skin, UV or equipped with the additional devices), and production/model year of the vehicles. | See Table 1 with requested information that is Annex A to the Clarification Note no.2. |
| 2 | Please, provide detailed Claim history for at least last 2 years (from <i>15 December 2022</i> till 15 June 2024). | We can provide you with an average loss ratio for the past two years (2022-2023) that is 51%. |
| 3 | Please, indicate which vehicles are armoured and provide the details of armor, where the vehicles were armoured and where should be repair in case of damage? | It is indicated in the table 1 (Annex A to the Clarification Note no.2) which vehicles are armored. We have workshop service provider for armored vehicle repairs. |
| 4 | Please, provide the details where the vehicles should be repair in case of damage. | After award of the contract, Service Provider and Contract Authority shall agree on the workshop to be used for repair in case of damage. |

| 5 | <p>Please, provide the sum insureds and other details of the specialized equipment/internal communication tools installed on/in the vehicle and on which the insurance must be expanded. Please specify, if the provided sum insured already includes the value of equipment.</p> | <p>The sum insured includes value of such equipment.</p> | | | | | | | | | | |
|-------|--|--|----------------------|----------------------|----------------------|----------------------|--|--|--|--|--|---|
| 6 | <p>What can be the sublimit in cases of luggage insurance?</p> | <p>The sublimit (if any) for luggage insurance should be determined in the offer.</p> | | | | | | | | | | |
| 7 | <p>Please, clarify what is the required limit for MTPL in Georgia? If it's, EUR 1 Mln, is it considered as an aggregate limit or a limit per vehicle. Will it be acceptable to set the sublimit, like EUR 100 000 per event?</p> | <p>It is aggregated limit. No limit for per event.</p> | | | | | | | | | | |
| 8 | <p>Please, specify the vehicles, on which the Green card is required?</p> | <p>As per ToR "The vehicle insurance coverage must also comprise Turkey (Green Card) with the following conditions – limited for five vehicles permanently (2 armoured, 3 soft skins) in case of need and by EUMM request, and in the unlikely case of an evacuation to provide Green Cards for the entire EUMM fleet without financial implications."</p> | | | | | | | | | | |
| 9 | <p>Please, clarify:</p> <ul style="list-style-type: none"> - Does the point 4.2.2.9. consider to reimburse the cost of the, for example fog lights, even when the damage is not caused by insured event, but for normal operation of the vehicle? <p>"The service Provider covers parts pertaining to the vehicles lost (snorkel caps, mudguards, mouldings, windscreen wipers, rubber, fog light etc.) as a result of car operation.</p> | <p>The point 4.2.2.9. considers reimbursement of lost parts of the vehicle, found out later, as a result of car operation.</p> | | | | | | | | | | |
| 10 | <p>What is the cause of decreasing the SI for more than 40% from the values for 2022? Please, see the list of Vehicles below:</p> <table border="1" data-bbox="183 1358 1108 1474"> <thead> <tr> <th data-bbox="183 1358 365 1474">EUMM#</th> <th data-bbox="365 1358 521 1474">VEHICLE</th> <th data-bbox="521 1358 761 1474">vin code</th> <th data-bbox="761 1358 943 1474">Vehicle value (2024)</th> <th data-bbox="943 1358 1108 1474">Vehicle value (2022)</th> </tr> </thead> <tbody> <tr> <td> </td> <td> </td> <td> </td> <td> </td> <td> </td> </tr> </tbody> </table> | EUMM# | VEHICLE | vin code | Vehicle value (2024) | Vehicle value (2022) | | | | | | <p>Depreciation is applied yearly based on internal depreciation scale.</p> |
| EUMM# | VEHICLE | vin code | Vehicle value (2024) | Vehicle value (2022) | | | | | | | | |
| | | | | | | | | | | | | |

| | EUMM322 | Renault Duster | VF1HJD4006599 0188 | 5,647 | 10,756 | | | | | | | | | | | | | | | | |
|---------|--|-----------------------|-----------------------|----------------------|--------|---|---------|----------|----------------------|----------------------|---------|----------------|-----------------------|---------|---------|---------|----------------|-----------------------|---------|---------|--|
| | EUMM323 | Renault Duster | VF1HJD4006599 0238 | 5,647 | 10,756 | | | | | | | | | | | | | | | | |
| 11 | <p>What is the cause of increasing the SI for more than 30% from the values for 2022? Please, see the list of Vehicles below:</p> <table border="1"> <thead> <tr> <th>EUMM#</th> <th>VEHICLE</th> <th>vin code</th> <th>Vehicle value (2024)</th> <th>Vehicle value (2022)</th> </tr> </thead> <tbody> <tr> <td>EUMM260</td> <td>VAMTAC SK95</td> <td>VS9ZHJ2J72100 9362</td> <td>156,341</td> <td>116,624</td> </tr> <tr> <td>EUMM261</td> <td>VAMTAC SK95</td> <td>VS9ZHJ2J72100 9363</td> <td>153,517</td> <td>116,624</td> </tr> </tbody> </table> | | | | | EUMM# | VEHICLE | vin code | Vehicle value (2024) | Vehicle value (2022) | EUMM260 | VAMTAC SK95 | VS9ZHJ2J72100 9362 | 156,341 | 116,624 | EUMM261 | VAMTAC SK95 | VS9ZHJ2J72100 9363 | 153,517 | 116,624 | <p>These two vehicles were transformed from patrol to specialized vehicles. The costs of conversion of the vehicles were added to the depreciated value of the vehicles.</p> |
| EUMM# | VEHICLE | vin code | Vehicle value (2024) | Vehicle value (2022) | | | | | | | | | | | | | | | | | |
| EUMM260 | VAMTAC SK95 | VS9ZHJ2J72100 9362 | 156,341 | 116,624 | | | | | | | | | | | | | | | | | |
| EUMM261 | VAMTAC SK95 | VS9ZHJ2J72100 9363 | 153,517 | 116,624 | | | | | | | | | | | | | | | | | |
| 12 | <p>As stated in the tender dossier, the period of implementation of tasks is 24 (twenty-four) months. However, in the Budget Breakdown form (Financial offer, Annex VI) the insurance premium calculations are requested on yearly basis (kindly find attached the named form where the word "Annual".</p> <p>Shall we correct and indicate 24-months instead of annual and provide you with calculations for 24 months?</p> | | | | | <p>As the insurance premium should be calculated on yearly basis, the budget breakdown should be done annually as well.</p> | | | | | | | | | | | | | | | |
